

Sarvesh Kulkarni

MSc Management student @ emlyon business school

About Me

I am currently taking a gap year from my MSc Management – Programme Grande École at emlyon business school to gain practical experience and am actively seeking an internship in finance, data, consulting, strategy, and economics. This opportunity will allow me to apply my academic knowledge to real-world challenges, enhance my professional skills, and prepare for a successful career in these dynamic fields.

Contact Information

Location: Lyon, France

Skills & Expertise

★★★ Proficient

Office Suite, Ms Excel, Advanced Excel, Python, Business Strategy, Business Development, Digitisation and digital strategy, Business Analysis, Consulting, Market Research, Brand Management, E-Commerce, Web Development, Github, JavaScript.

★★ Comfortable

Corporate Finance, Financial Markets, Strategic Management, Linux, Terminal, Data Analytics, Negotiation, Probability Management, Stochastic modelling, VBA, Database Management (SQL), SEO, Probability and Stochastic modelling, Bloomberg Terminal, Go-to-market strategies.

★ Familiar

R programming, Supply Chain Management, Procurement, Lean 6 Sigma, Process Management, Production, Renewable Energies, ESR Strategies, Refinitiv (LSEG), MATLAB, Financial Modelling

Professional Experience

Business Development Associate at Aqua Alloys Private Limited

July 2022–March 2023

- Strategically planned the end-to-end setting up of new export operations. Worked with multiple departments to establish an export channel of \$2mn. Facilitated an acquisition of a foundry worth \$1mn in USA • Created new business models for expansion to the USA – Set up a C-Corp subsidiary company • Led an entire company-wide digital transformation to digitize quality assessment, sales and fulfilment.

Founder and CTO at Qolab Solutions LLP

March 2019–June 2021

- Built the qolab.io platform to help MSMEs with customer-centric strategy and implementation • Presented as an Alpha startup at the Web Summit in Lisbon, a highly selective global technology conference

Volunteer (2h/ week) at Randossage

November 2023–March 2024

- Participated in city-wide clean-up initiatives, removing waste and litter to maintain a clean and healthy urban environment. • Focused on collecting and disposing of cigarette buds, contributing to the reduction of harmful pollutants in public spaces. • Collaborated with local communities, schools and volunteers to raise awareness about the impact of littering and the importance of sustainable waste management. • Supported the organization's mission by organizing and promoting clean-up events to increase community engagement.

Regional Ambassador at Thought for Food (TFF)

June 2021–March 2023

- Established deal-sourcing channels to identify pioneering food-tech startups for the TFF incubator • Promoted food entrepreneurship through mentorship, talks and roundtables at incubators and Universities

International Partner at World Business Angel Investment Forum

November 2021–January 2023

- WBAF World Congress – Participated in Round Tables on International Angel Investing and policy-making.


Achievements

MSc Management – Programme Grande Ecole

 emlyon business school

- Major: Quantitative Finance, Economics, Corporate Finance, Data Analytics, Strategic Management. GPA: 4.0 / 4.0 – Top 5% of class • Eiffel Excellence Scholarship awarded by the French Government: Top 2% of all students in France • Organized technology and gaming workshops/ events as a member of the PnP (Plug n Play) association

Bachelor of Management Studies (BMS)

 Narsee Monjee College of Commerce and Economics

- Major: Marketing, Research, Strategic Management, Sales, Consumer Behavior, Advertising • Founder and Chief Editor of Saturday Herald, a weekly inter-university business newsletter • Managed a team of 20+ editors and contributors with a viewership of 20+ universities (6k+ students)

Hobbies & Interests

Languages: Fluent in English; Conversational Proficiency in French [Intermediate] Certifications & Training: Negotiation, Probability Management and stochastic modelling Interests: Tabla (Diploma in Music, 10+ years), Music Production, Retail Investing, Gaming